Filing Company: PHL Variable Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L091 Individual Life - Flexible Premium Sub-TOI: L091.001 Single Life

Adjustable Life

Product Name: OL4348.1

Project Name/Number:

# Filing at a Glance

Company: PHL Variable Insurance Company

Product Name: OL4348.1 SERFF Tr Num: TPCI-128327047 State: Arkansas TOI: L09I Individual Life - Flexible Premium SERFF Status: Closed-Approved- State Tr Num:

Adjustable Life Closed

Sub-TOI: L09I.001 Single Life Co Tr Num: State Status: Approved-Closed

Filing Type: Form Reviewer(s): Linda Bird

Authors: Scott Zweig, Joseph Disposition Date: 05/09/2012

Bonfitto, Barbara Slater, Elizabeth Stevens, Colleen Lyons, Marlene

Burghardt

Date Submitted: 05/03/2012 Disposition Status: Approved-

Closed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

### **General Information**

Project Name: Status of Filing in Domicile: Pending

Project Number: Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: Form is being filed

in our domicile state concurrent with this filing.

Explanation for Combination/Other:

Submission Type: New Submission

Market Type: Individual Market Type:

Overall Rate Impact: Filing Status Changed: 05/09/2012

State Status Changed: 05/09/2012

Deemer Date: Created By: Elizabeth Stevens

Submitted By: Elizabeth Stevens Corresponding Filing Tracking Number:

Filing Description: For Approval Purposes

Form OL4348.1 - Simplified Universal Life Insurance Application

We are filing the above-referenced form for approval in your jurisdiction. The form is new and is filed in accordance with the applicable statutes and regulations of your jurisdiction. The form is laser printed, subject only to minor variations in

Filing Company: PHL Variable Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L091 Individual Life - Flexible Premium Sub-TOI: L091.001 Single Life

Adjustable Life

Product Name: OL4348.1

Project Name/Number:

paper stock, color, fonts, duplexing, and positioning. The form will be effective on the date of approval and will be marketed to the general public.

The form is a Simplified Universal Life Insurance Application that we will use with Contract 08IUL and its Schedule Pages, form 08IULSP-1, approved by the Department on 07/25/08 under SERFF # TPCI-125722619 (State Tracking # 39600) as well as schedule pages 08IULSP-3, approved on 1/13/09 under SERFF # TPCI-125900129 (State Tracking # 41300). In addition to the customary pre-printing of the form for use by producers and applicants, the form may also be produced in an electronic format for use with applicants who provide the legally required consents. The electronically generated application signed by the applicant(s) will be identical in content to the filed form.

Please see the enclosed Statement of Variability for a description of the bracketing that appears in the form. We certify that any change or modification to a variable item in the submitted form shall be administered in a uniform, nondiscriminatory manner, and including any requirements for prior approval of a change or modification.

Any requisite fees and filing documents have been included.

Your attention to this submission is appreciated. Should you have any questions or comments regarding this filing, please contact me at (860) 403-5607, or by email at Barbara. Slater@Phoenixwm.com.

State Narrative:

# **Company and Contact**

### Filing Contact Information

Barbara Slater, Compliance Coordinator barbara.slater@phoenixwm.com

 One American Row
 860-403-5607 [Phone]

 Hartford, CT 06102
 860-403-5296 [FAX]

**Filing Company Information** 

PHL Variable Insurance Company CoCode: 93548 State of Domicile: Connecticut

One American Row Group Code: 403 Company Type: Life Insurance and

**Annuities** 

Hartford, CT 06102 Group Name: State ID Number:

(860) 403-5000 ext. [Phone] FEIN Number: 06-1045829

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# **Filing Fees**

Filing Company: PHL Variable Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L091 Individual Life - Flexible Premium Sub-TOI: L091.001 Single Life

Adjustable Life

Product Name: OL4348.1

Project Name/Number:

Fee Required? Yes Fee Amount: \$50.00

Retaliatory? No

Fee Explanation: One form submitted @ \$50 per form

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

PHL Variable Insurance Company \$50.00 05/03/2012 58899038

Filing Company: PHL Variable Insurance Company

Company Tracking Number:

TOI: L091 Individual Life - Flexible Premium Sub-TOI: L091.001 Single Life

State Tracking Number:

Adjustable Life

Product Name: OL4348.1

Project Name/Number:

# **Correspondence Summary**

# **Dispositions**

| Status    | Created By | Created On | Date Submitted |
|-----------|------------|------------|----------------|
| Approved- | Linda Bird | 05/09/2012 | 05/09/2012     |
| Closed    |            |            |                |

Filing Company: PHL Variable Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L09I Individual Life - Flexible Premium Sub-TOI: L09I.001 Single Life

Adjustable Life

Product Name: OL4348.1

Project Name/Number: /

# **Disposition**

Disposition Date: 05/09/2012

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

Filing Company: PHL Variable Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L091 Individual Life - Flexible Premium Sub-TOI: L091.001 Single Life

Adjustable Life

Product Name: OL4348.1

Project Name/Number:

| Schedule            | Schedule Item                       | Schedule Item Status Public Access |
|---------------------|-------------------------------------|------------------------------------|
| Supporting Document | Flesch Certification                | Yes                                |
| Supporting Document | Application                         | Yes                                |
| Supporting Document | Health - Actuarial Justification    | No                                 |
| Supporting Document | Outline of Coverage                 | No                                 |
| Supporting Document | Statement of Variability            | Yes                                |
| Form                | Simplified Universal Life Insurance | Yes                                |
|                     | Application                         |                                    |

Filing Company: PHL Variable Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L091 Individual Life - Flexible Premium Sub-TOI: L091.001 Single Life

Adjustable Life

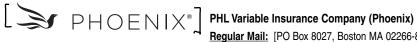
Product Name: OL4348.1

Project Name/Number: /

# Form Schedule

Lead Form Number: OL4348.1

| Schedule | Form     | Form Type   | e Form Name           | Action  | Action Specific | Readability | Attachment |
|----------|----------|-------------|-----------------------|---------|-----------------|-------------|------------|
| Item     | Number   |             |                       |         | Data            |             |            |
| Status   |          |             |                       |         |                 |             |            |
|          | OL4348.1 | Application | /Simplified Universal | Initial |                 | 55.290      | OL4348.1   |
|          |          | Enrollment  | Life Insurance        |         |                 |             | with john  |
|          |          | Form        | Application           |         |                 |             | doe.pdf    |



Regular Mail: [PO Box 8027, Boston MA 02266-8027]

Overnight Mail: [30 Dan Rd., Suite 8027, Canton MA 02021-2809]

**Simplified Universal Life Insurance Application** 

Print and use black ink. Any changes must be initialed by the Proposed Insured(s) and Owner.

| Section 1 - Proposed Insured   | Information   |                              |              |                  |   |        |                  |          |                             |          |                    |                                |           |             |
|--|---|------------------------------|--------------|------------------|---|--------|------------------|----------|-----------------------------|----------|--------------------|--------------------------------|-----------|-------------|
| Name (First, Middle, Last)   |   |                              |              |                  |   | Sex    | □ <sub>X</sub> M | Date     | of Birth (mn                | n/dd/    | vvvv) S            | ocial Security                 | Number    | /Tax ID     |
| John A. Doe  |   |                              |              |                  |   |        | □F               |          | /15/1965                    |          | ,,,,,              | 123-45-6                       |           | ,           |
| Marital Status (including Civil Union Par  | tner)   | Birth Sta                    | te           | Bir              | rth Country   | 1      | U.S              | . Citize |                             | ·        |                    |                                |           |             |
| ☐ Single ☑ Married ☐ Widowed   | Divorced  | C                            |              |                  | USA   |        |                  |          |                             | , con    | nplete No          | on U.S. Citize                 | n ONLY o  | questions.] |
| Non U.S. Citizen Country of Citizenship  | Green Card / Visa                                     | Туре                         | Expiration   | Date (r          |   | Coun   | try of Pe        | ermane   | nt Residenc                 | e So     | cial Secu          | urity Number/Ta                | ax ID Yea | ars in U.S. |
| ONLY   |   |                              |              |                  |   |        |                  |          |                             |          |                    |                                |           |             |
| Driver's License #   | State   | Earned I                     |              |                  |   | Unear  | ned Inc          | ome      |                             |          | Net Wo             | orth                           |           |             |
| 0201-259-55885   | СТ  | \$ 100                       | ,000         |                  |   | \$     |                  |          |                             |          |                    | 0,000                          |           |             |
| Residence Street Address (include Apt  | #)  |                              |              |                  | City  |        |                  |          |                             |          | State              | ZIP Code                       |           |             |
| 1 State Street   | 114 L DI "  |                              |              |                  | Anytov  |        |                  |          |                             | _        | CT                 | 11256                          | <u> </u>  |             |
| Home Phone #   | Work Phone #  | 444                          | 4046         | ,                | Cellular Pho  |        |                  | 40.      | 40                          |          | t # to rea<br>Home | ach Insured  Work              | ☑ Cel     | lulor       |
| (860 ) 555 - 1212  | ( 860 )<br>Current Emplo                              |                              | - 1212       | _                | ( 860 )<br>Years of Ser                                   | 333    |                  | - 12     | 12                          | Ш        | поше               | U VVOIK                        | <u> </u>  | luiai       |
| Occupation Sales   | Eastma  | •                            | ration       |                  | 8   | vice   |                  |          | @amail a                    | <u> </u> |                    |                                |           |             |
| Employer Street Address  | Lastina   | п Согрс                      |              | City             | 0   |        |                  |          | <u>@email.c</u><br>ZIP Code | OIII     | Employe            | er's Phone #                   |           |             |
| 123 American Avenue  |   |                              |              | •                | Hometowi  | n      |                  | CT       | 11225                       |          | (860               | ) 565                          | - 1       | 212         |
| During the past 5 years has the F  | Proposed Incur  | ad ugad i                    | ony form     |                  |   |        |                  |          |                             | , 2      |                    |                                |           |             |
| Section 2 - Ownership  |   | Selection the O              |              | 3 is elec        | cted, comple  | te the | following        | ng. If r | neither is se               | lecte    | ed, the Ir         | nsured will be                 | designa   | ited to be  |
| 🗔 A. Proposed Insured 🗌 B. C   | Other (If Owner is                                    | s a Trust ¡                  | please co    | mplete           | e [Certificati  | on of  | Trust A          | Agreen   | nent - OL4                  | 132]     | )                  |                                |           |             |
| Primary Owner's Name (First, Middle, L   | ast)  | Social Se                    | curity Nun   | nber/Tax         | x ID  | Date   | of Birth         | n (mm/   | dd/yyyy)                    | F        | Relations          | hip to Propos                  | ed Insure | ∍d          |
|  |   |                              |              |                  |   |        |                  |          |                             |          |                    |                                |           |             |
| Primary Owner's Street Address (included)  | le Apt #)   |                              | City         | у                |   |        |                  | State    | ZIP Code                    | !        | H(                 | ome Telephon<br>)              | e #       |             |
| Email Address  |   |                              |              |                  |   |        |                  |          | •                           |          |                    |                                |           |             |
| Section 3 - Beneficiary Design Unless otherwise specified, payme Only the owner has the right to o | nts will be share                                     | eficiaries                   | s unless     | •                |   |        | iaries,          | or if no | one, by all                 | surv     |                    | _                              |           | ∌S.         |
| Beneficiary Name<br>(First, Middle, Last)  | Beneficiary Check one ea  If nothing of designation v | <b>ch benefi</b> checked, th | ciary.<br>ne |                  | nship to Prop<br>ck one each                              |        |                  | I        | Date of Bir<br>(mm/dd/yyy   |          |                    | ocial Security<br>Tax ID Numbe |           | Percent %   |
| Mary Doe   | □ Primary     □ Continger                             | nt                           |              | Civil U<br>Child | al Spouse<br>Jnion Partn<br>- Date of Tru<br><u>Mothe</u> | ust    |                  |          | 04/02/19                    | 957      | 345                | 5-67-8912                      |           | 100         |
|  | ☐ Primary   | nt                           |              | Civil U<br>Child | al Spouse<br>Jnion Partn<br>- Date of Tru                 | ust    |                  |          |                             |          |                    |                                |           |             |

| Section 4 - Coverage Applied For   |                  |
|--|------------------|
| Phoenix Simplicity Index Life Face Amount \$ 150,000   |                  |
| Death Benefit Option: Check one: (If none checked, Option A will apply.)   |                  |
| ☐ Option A: Level ☐ Option B: Increasing   |                  |
| Product Riders/Features  |                  |
| Monthly Transfer Strategy  |                  |
| Section 5 - Premium Allocation   |                  |
| All requests must be in whole percentages and total allocation MUST equal 100%)  |                  |
|  |                  |
| Indexed Account A – Annual Point-to-Point with CAP.  |                  |
| □ Indexed Account B – Annual Point-to-Point with Participation Rate  | %<br>%           |
| TOTAL  | <u>~</u> ~       |
| Acknowledgements Relating to Indexed Universal Life Insurance  |                  |
| By selecting this Plan of Insurance, I understand the following:   |                  |
| I am applying for an indexed universal life insurance product, which includes a Fixed Account and one or more Indexed Accounts. W  |                  |
| for each Indexed Account is affected by the value of an outside index, the policy does not directly participate in any stock, bond or equi  Premiums are initially applied to the Fixed Account and will not be transferred to the Indexed Account(s) until the next eligible Tr   | •                |
| Premium Allocation election(s) can be made by written request to Phoenix.  | ansier Date and  |
| Index Credits, if any, are not credited to the Indexed Account until the Segment Maturity Date.  |                  |
| Section 6 - Screening Questions  |                  |
| IF THE PROPOSED INSURED ANSWERED "YES" TO ANY PART OF QUESTIONS 1-3 BELOW, COVERAGE IS NOT AVAILABLE.  | ARI E LINDER     |
| THIS PLAN AND THE APPLICATION SHOULD NOT BE COMPLETED OR SUBMITTED.  | LADEL ONDER      |
| <ol> <li>To the best of your knowledge and belief:</li> <li>Have you been diagnosed, treated, tested positive for or been given medical advise by a physician or other health care provider for; Alzheimer's disease, chest pain, dementia, demyelinating disease (other than multiple sclerosis), Downs syndrome, heart disease, Huntington's disease, leukemia, multiple myeloma, organ transplant, Parkinson's disease, stroke, schizophrenia?</li> <li>In the last 10 years have you received counseling or medical treatment for alcoholism, alcohol abuse or other drug use?</li> <li>In the last 10 years have you used amphetamines, barbiturates, cocaine, hallucinogens, marijuana, narcotics or any other drug except as legally prescribed by a health care provider?</li> <li>Have you ever been diagnosed by a member of the medical profession or tested positive for Human Immunodeficiency Virus (AIDS virus) or Acquired Immune Deficiency Syndrome (AIDS)?</li> </ol>   | . □ Yes ເx No    |
| Section 7 - Mode of Premium Payment  |                  |
| Pay Mode[☐ Phoenix Check-O-Matic (monthly bank draft) ☐ Annual ☐ Semi-Annual ☐ Quarterly ☐   |                  |
| Amount paid with Application \$  |                  |
| (or amount requested for initial premium draft)  | Matia            |
| Initial Premium to be paid by:  Check (submit check with application)  Bank Draft (the bank draft option is only available for the Check-O-  | Matic pay mode)  |
| Authorization Agreement for Initial and Subsequent Premium Bank Draft  I (we) hereby authorize PHL Variable Insurance Company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries to my (our) checking account at the financial institution of the company to initiate debit entries | as shown on the  |
| attached voided check below.   | as shown on the  |
| I (we) hereby authorize PHL Variable Insurance Company to initiate debit entries to my (our) checking account for the initial premium amo  | unt stated above |
| and I (we) request that the monthly recurring premium drafts occur on the date of the month.   |                  |
| NOTE: You may select any date between the first and the 28th of the month.   |                  |
| Signature of Depositor (if different from Owner(s))  |                  |
| Print Depositor Name (First, Middle, Last) Relationship to Owner(s)  |                  |
|  |                  |
| Include Required Voided Check  |                  |

Continued on next page.

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### **Section 7 - Mode of Premium Payment - continued** Send additional premium notices to: Name (First, Middle, Last) Street Address State ZIP Code Relationship to Owner(s) Citv **Section 8 - Insurance History** 1a. With this policy, do you plan to replace (in whole or in part, now or in the future) any existing insurance or annuity in force? . . . . . . . . . . Yes 🗔 No 1b. Are there any life insurance policies or annuity contracts, owned by, or on the life of, the applicant(s), or the insured(s) or the owner(s) or the annuitant?..... 1c. Do you plan to utilize values from any existing life insurance policy or annuity contract (through loans, surrenders or otherwise) 2. Have you ever applied for life, accident, disability or health insurance and been declined, postponed, or been offered a policy Date (mm/dd/yyyy): Company: Reason: Company(ies): Total Amount to be placed in force: Complete grid for all in force coverage. Insurance Issue Date Replacing? Amount Indicate if Sold, Assigned, Company Personal Business Yes No Transferred or Settled and Date mm/yyyy Including Riders \$ П \$ П П Provide full details for all "Yes" answers below. Use Section 11 - Additional Information to record **Section 9 - Medical History** additional details. Personal Physician or Health Care Provider Name (if None, please indicate): Telephone # Street Address, City, State, ZIP Code Reason for Visit Results of Treatment (if any) Height Weight Most Recent Visit Date (mm/dd/yyyy) To the best of your knowledge and belief: If "Yes", how many \_\_\_\_\_ pounds ☐ Gain ☐ Loss 2a. Have you been treated by a physician or other care provider, been a patient in any hospital, emergency room, treatment center, If "Yes", provide details below. 2b. In the past 5 years, have you had any diagnostic testing (excluding HIV) or have you been scheduled or advised to have any If "Yes", provide details below. Dates Medication Taken Medication Prescribed Frequency and Dosage **Condition Treated** (from: mm/yy to: mm/yy)

Continued on next page.

# 

If "Yes", provide details. Details:

If "Yes", provide details. **Details:** 

| Se  | ection 10 - Non - Medical Information  Provide full details for all "Yes" answers below. Use Section 11 - Additional Information to record addition   | nal detai   |
|-----|---|-------------|
| 1a. | Have you traveled or resided in the past 2 years outside of the United States or Canada?  | x No        |
| 1b. | Do you plan to do so within the next 2 years? (If "Yes", state where, how long and purpose.)  | <b>x</b> No |
| 2a. | Have you flown during the past 3 years as a pilot, student pilot or crew member? (If "Yes", complete [Aviation Application Supplement.])  | No          |
| 2b. | Do you plan to do so within the next 2 years? (If "Yes", complete [Aviation Application Supplement.])   | X No        |
| 3a. | Have you participated in the past 3 years in ATV (all-terrain vehicle), motorized vehicle racing, stunt driving, motorcycle, motorboat, horse, or truck racing, rodeo, jet ski, scuba/skin diving, spelunking (cave exploration), heleskiing, hang gliding, cliff diving, bungee jumping, snowmobile, bobsled, skeleton, luge, skydiving/sport parachuting, ultralight flying, ballooning, mountain climbing, big game hunting, boxing, martial arts? (If "Yes", complete [Avocation Questionnaire.]) | No          |
| 3b. | Do you plan to do so within the next 2 years? (If "Yes", complete [Avocation Questionnaire.])   | X No        |
| 4a. | Have you ever been arrested for, convicted of, or pled guilty to any felony or misdemeanor (other than a minor traffic violation)? 🗆 Yes 🛭 If "Yes", provide details. <b>Details</b> :  | Ŋ No        |
| 4b. | Are you currently or ever been on probation or parole?  | X No        |
| 5.  | Have you ever been convicted of driving under the influence of alcohol or drugs, or had your driver's license been suspended or revoked, or had greater than 2 moving violations in the past 3 years?   | x No        |
| 6.  | Have you ever filed bankruptcy? ☐ Yes ②   | x No        |
|     | If "Yes", provide types, reason, date filed and date discharged. <b>Details:</b>  |             |

In the past year, have you had any falls, received or been advised to have any of the following: care in an adult day care facility,

OL4348.1 4 of 6 4-12

| Section 11 Ad                              | ditional Information                            |  |
|--|---|--|
|  | ditional Information o record all additional in |  |
| •  | Question #                                      | Details:   |
|  | Question ii                                     | betaile.   |
|  |   |  |
| Section #                                  | Question #                                      | Details:   |
|  |   |  |
|  |   |  |
| Section #                                  | Question #                                      | Details:   |
|  |   |  |
|  |   |  |
| Section #                                  | Question #                                      | Details:   |
|  |   |  |
|  |   |  |
|  |   |  |
| Section 12 - Aut                           | thorization To Obtai                            | n Information  |
| •  |   | care practitioner, hospital, medical laboratory, pharmacy or pharmacy benefit manager, clinic or other medica<br>(formerly Medical Information Bureau), having any records or knowledge of me or my health or prescription hist              |
| to provide any sucl                        | h information to Phoen                          | ix, its affiliates, service providers or its reinsurers. The information requested may include information regard  |
| •  |   | ntal condition, including consultations occurring after the date this authorization is signed. I authorize any of<br>filiates, service providers or its reinsurers any of my information relating to alcohol use, drug use and mental hea    |
|  |   | ites, service providers or its reinsurers to make a brief report of my personal health information to MIB.   |
|  | 1 0 0   | nsurance companies, motor vehicle departments, my attorneys, accountants and business associates, pharma   |
| •  | -   | provide any information to Phoenix, its affiliates, service providers or its reinsurers that may affect my insurabi nedical history, occupation, participation in hazardous activities, motor vehicle record, foreign travel, financ         |
| •  | r other personal inform                         | ·  |
|  |   | urpose of risk evaluation and determining eligibility for benefits under any policies issued. Phoenix, its affiliates  |
| •  | •   | it has obtained to others as permitted or required by law, including MIB, our reinsurers and other persons or entit<br>nnection with this application, any contract issued pursuant to it or in connection with the determination of eligibi |
|  |   | nation that is not personally identifiable may be used for insurance statistical studies.  |
|  |   | n, I authorize all of the above sources, except MIB, to give such records or knowledge to any agent, agency hoenix its affiliates or service providers to collect and transmit such information.   |
| •  |   | y of the Notice of Information Practices, including information about Investigative Consumer Reports and MII   |
| authorize the preparation consumer report. | aration of an investigat                        | ve consumer report. I understand that upon written request, I am entitled to receive a copy of the investigat  |
| •  | shall continue to be vali                       | d for 30 months (24 months for North Dakota) from the date it is signed unless otherwise required by law. A co   |
| •  |   | d as the original. This authorization may be revoked by writing to Phoenix prior to the time the insurance covera<br>authorized representative or I may receive a copy of this authorization on request.                                     |

□ I do I do not (check one) require that I be interviewed in connection with any investigative consumer report that may be prepared.

# Section 13 - Signature

I have reviewed this Application and all of the statements made herein are those of the Proposed Insured and all such statements have been correctly recorded and are full, complete and true to the best of the Proposed Insured's knowledge and belief.

I understand that the Company will rely upon the information provided in this Application and the statements and answers in the application are the basis for any policy issued by Phoenix. No information about them will be considered to have been given to Phoenix unless it is stated in the application.

I understand that 1) no statements made to or information acquired by any Licensed Producer who takes this Application shall bind Phoenix unless stated in this Application, (not applicable in ND and SD) and 2) no Licensed Producer has authority to make, modify, alter or discharge any contract thereby applied for.

I understand that if there is any change in health or personal history that would alter the answers to any of the questions in the application between now and when the policy is delivered, I will inform Phoenix in writing as soon as possible at PO Box 8027, Boston, MA 02266-8027.

I understand and agree that the insurance applied for shall not take effect unless each of the following has occurred:

- 1) the policy has been issued by Phoenix;
- 2) the premium required for issuance of the policy has been paid in full during the lifetime of the Insured;
- 3) all representations made in the application remain true, complete and accurate as of the date the policy is delivered;
- 4) the Insured are alive when the policy is delivered;
- 5) as of the date of delivery of the policy, there has been no change in the health or personal history of any Insured that would alter the answers to any of the questions in the Application; and
- 6) any required forms, including the delivery receipt, are signed and returned to us.

If applicable, I confirm that I have received a copy of the disclosure form, summary of Coverage of Death Benefit Rider, for the Acceleration of Death Benefit Rider. Under penalty of perjury, I confirm that 1) the Social Security or Tax Identification Number shown is correct, and 2) that I am not subject to back-up withholding. If I am an Owner who is not the Proposed Insured, I join in the foregoing affirmations, acknowledgments and undertakings of the proposed insured. In addition, the statements made by me in any part of this application are full, complete and true to the best of my knowledge and belief and have been correctly recorded.

I understand that unless this contract is obtained solely with the proceeds from a prior life insurance contract, which was not a modified endowments contract (MEC), this contract will be classified as a modified endowment contract (MEC) under the Internal Revenue Code and that any loans or distributions may be taxable when taken.

| Proposed Insured's Signature | State Signed In | Date (mm/dd/yyyy) |
|------------------------------|-----------------|-------------------|
| JOHN A Dol                   | СТ              | 04/30/2012        |
| Owner's Signature            | State Signed In | Date (mm/dd/yyyy) |
| Some & Jol                   | СТ              | 04/30/2012        |
| Owner's Signature            | State Signed In | Date (mm/dd/yyyy) |
|                              |                 |                   |

Any person who, with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may be guilty of insurance fraud as determined by a court of competent jurisdiction.

In AR any person who knowingly presents a false or fraudulent claim for payments of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

In DC, WARNING: IT IS A CRIME TO PROVIDE FALSE OR MISLEADING INFORMATION TO AN INSURER FOR THE PURPOSE OF DEFRAUDING THE INSURER OR ANY OTHER PERSON, PENALTIES INCLUDE IMPRISONMENT AND/OR FINES. IN ADDITION, ANY INSURER MAY DENY INSURANCE BENEFITS IF FALSE INFORMATION MATERIALLY RELATED TO A CLAIM WAS PROVIDED BY THE APPLICANT.

The Producer hereby confirms he/she has truly and accurately recorded on the application the information supplied by the Proposed Insured; is not aware of any decrepancies or misrepresentation in the recorded information; and that he/she is qualified and authorized to discuss the contract herein applied for.

| Licensed Producer's Name (Print First, Middle, Last) | Licensed Producer's<br>Email Address | Phoenix<br>Producer I.D. # | Licensed Producer's<br>Telephone # | Licensed Producer's<br>Signature | Date<br>(mm/dd/yyyy) |
|--|--------------------------------------|----------------------------|------------------------------------|----------------------------------|----------------------|
| Bill A. Producer                                     | Bill.Producer@<br>phoenix.com        | 12-56598-2001              | ( 860 ) 403 – 0000                 | Bill 1 Pobrat                    | 04/3 <u>0/</u> 2012  |
|  |                                      |                            | ( ) –                              |                                  |                      |

Filing Company: PHL Variable Insurance Company State Tracking Number:

Company Tracking Number:

TOI: L091 Individual Life - Flexible Premium Sub-TOI: L091.001 Single Life

Adjustable Life

Product Name: OL4348.1

Project Name/Number:

# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Flesch Certification

Comments: Attachment:

AR certifications - OL4348.1.pdf

Item Status: Status

Date:

Satisfied - Item: Application

Comments:

The form being filed is an application. Please see Forms tab.

Item Status: Status

Date:

Bypassed - Item: Health - Actuarial Justification

Bypass Reason: Not applicable.

Comments:

Item Status: Status

Date:

Bypassed - Item: Outline of Coverage

Bypass Reason: Not applicable.

**Comments:** 

Item Status: Status

Date:

Satisfied - Item: Statement of Variability

Comments: Attachment:

OL4348.1 - Statement of Variability.pdf

# **ARKANSAS**CERTIFICATION

FORM NO. **OL4348.1** 

FORM TITLE Simplified Universal Life Insurance Application

FLESCH SCORE 55.29

# I hereby certify the following:

- To the best of my knowledge and belief, the above form(s) and submission comply with Reg. 19 and Reg. 49, as well as the other laws and regulations of the State of Arkansas.

- The attached forms comply with ACA 23-79-138 and Bulletin 11-88.

# **PHL Variable Insurance Company**

Signature:

Name: Scott Zweig

Title: **Director, State Compliance** 

Date: May 2, 2012

### Statement of Variability – Simplified Universal Life Insurance Application

This Statement of Variability sets forth the variable information which will appear in brackets in form OL4348.1 (Simplified Universal Life Insurance Application.) No change in variability will be made which in any way expands the scope of the wording being changed.

### OL4348.1, Page 1

### **Company Logo:**

The company logo has been bracketed to indicate that this logo could be changed in the future

### **Company Addresses:**

Each address has been bracketed to indicate that it may either change or an additional address may be added in the future.

# <u>Section 1 – Proposed Insured Information:</u>

The language under "U.S. Citizen" has been bracketed to indicate that it may be deleted in the future. If this information is no longer required, it will be deleted on a non-discriminatory basis and regardless of the product applied for.

"Non U.S. Citizen Only" has been bracketed to indicate that it may be deleted in the future. If this information is no longer required, it will be deleted on a non-discriminatory basis and regardless of the product applied for.

### <u>Section 2 – Ownership:</u>

Certificate of Trust Agreement – OL4132 – The form name and number has been bracketed to indicate that it may either change or an additional form reference may be added in the future.

### **OL4348.1, Page 2**

### <u>Section 4 – Coverage Applied For:</u>

The available plan is bracketed to indicate that one or more of the options may be deleted and not offered, that additional options may be added, and/or the plan names may change. If additional plans are offered they will be offered for new issues only and on a uniform non-discriminatory basis.

# <u>Section 5 – Premium Allocation:</u>

The bracketing of the check boxes and text in this section indicates that if these options are no longer offered, they will not appear on this form. It is also bracketed to indicate that additional options may be added in the future.

# **Section 7 – Mode of Premium Payment:**

The different payment options have been bracketed to indicate that either all of the options shown here may not be available, or that additional payment options may be added. If any of the payment options listed are available the text that appears will be identical to the text that appears on the form.